TRAVELING SOFTWARE

™

NEWS RELEASE

TRAVELING SOFTWARE SUPPORTS THE NEW
TEXAS INSTRUMENTS PRO-LITE LAP-SIZE COMPUTER

<u>For Immediate Release</u>

SEATTLE -- Traveling Software Inc. has announced that all five products in the Business Manager Series will be available for the exciting new Texas Instruments Pro-Lite portable computer. The first of these programs, the Traveling Appointment Manager, is available now.

Traveling Software has developed these programs specifically for lap-size computers. All of the Business Manager Series programs will make use of Traveling Software's windowing technique to provide the means to enter, view, and edit several types of information quickly and easily.

The next product in the series, the Traveling Project Manager, will be available at the end of November. The remaining programs in the line are the Traveling Expense Manager, the Traveling Sales Manager, and the Traveling Time Manager.

The Business Manager Series is available through leading computer stores or directly from Traveling Software. Each program retails for $99.95.

For More Information Contact:

Neil Smith
Traveling Software, Inc.
11050 Fifth Avenue NE
Seattle, WA 98125

(206) 367-8090

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NEWS RELEASE

THE BUSINESS MANAGER SERIES FROM TRAVELING SOFTWARE
IS COMPATIBLE WITH THE DATA GENERAL/ONE LAP-SIZE COMPUTER

For Immediate Release

SEATTLE -- Traveling Software Inc. has announced that all five products in the Business Manager Series will be available on 3 1/2 inch diskettes for the recently introduced Data General/One portable computer. The first of these programs, the Traveling Appointment Manager, is available now.

Traveling Software has developed these programs specifically for lap-size computers. All of the Business Manager Series programs will make use of Traveling Software's windowing technique to provide the means to enter, view, and edit several types of information quickly and easily.

The next product in the series, the Traveling Project Manager, will be available at the end of the month. The remaining programs in the line are the Traveling Expense Manager, the Traveling Sales Manager, and the Traveling Time Manager. All five programs will also be available on 5 1/4 inch diskettes for use on any PC-DOS compatible computer.

The Business Manager Series is available from leading computer retailers or directly from Traveling Software. Each program is $99.95.

For More Information Contact:

Neil Smith
Traveling Software, Inc.
11050 Fifth Avenue NE
Seattle, WA 98125

(206) 367-8090

###

NEWS RELEASE

TRAVELING SOFTWARE DOES WINDOWS!

<u>For Immediate Release</u>

SEATTLE (WA)- The Business Manager series from Traveling Software will be available this fall for the popular new lap-size MS-DOS based portable computers such as the Data General One, the Sharp PC-5000, and the Hewlett-Packard 110, also known as "The Portable". All five of these programs use a proprietary windowing technique which works on any size screen, whether 8-, 16-, or 25- lines by 40 or 80 columns.

The first of these programs, The Traveling Appointment Manager, is available now. The other programs which will follow are the Traveling Project Manager, Traveling Expense Manager, Traveling Time Manager, and Traveling Sales Manager.

All of the Business Manager programs will make use of Traveling Software's proprietary windowing environment to provide the means to enter, view and edit several types of information quickly and easily.

The Business Manager series has been popular with users of notebook-size computers such as the Tandy Model 100, NEC PC-8201A, and Olivetti M10. These products will also be available this fall on the IBM PC and compatible desktop and transportable computers. Traveling Software's MS-DOS products are available on either 3 1/2 or 5 1/4 inch diskettes.

For More Information Contact:

Neil Smith
Traveling Software, Inc.
11050 Fifth Avenue NE
Seattle, WA 98125

(206) 367-8090

###

NEWS RELEASE

TRAVELING SOFTWARE™

THE TRAVELING APPOINTMENT MANAGER IS NOW
AVAILABLE FOR MS-DOS PORTABLE BRIEFCASE-SIZE COMPUTERS

<u>For Immediate Release</u>

Seattle (WA)- Traveling Software Inc. has announced that its popular Traveling Appointment Manager is now available for use on many popular MS-DOS based portable briefcase-size computers, such as the Data General One, the Sharp PC-5000, and the Hewlett-Packard 110, also known as The Portable.

The Traveling Appointment Manager is one of five programs in Traveling Software's Business Manager series. Each of these popular programs has been written specifically for lap-size MS-DOS based portable computers and retails for only $99.95.

For both business and personal use, the Appointment Manager ensures against ever missing meetings or appointments. On-screen or printed appointment lists and "things-to-do" agendas put times, dates, names, and even brief comments in quick order. Appointment conflicts are prevented, and warnings are given for any overlaps.

Program features include automatic rescheduling of regular appointments, on a daily, weekly, monthly, or annual basis; a calendar display usable for the entire 20th century; automatic deletion of past appointments; a prioritized things-to-do agenda; and, for some computers, an advance warning alarm.

MORE

The Appointment Manager has been very popular among users of notebook-size portables, such as the Tandy Model 100, the NEC PC-8201A, and the Olivetti M10. It has been enhanced to take advantage of the larger screen size and greater memory capacity of the new MS-DOS briefcase-size computers.

A unique windowing technique lets users simultaneously view and update several types of information, making program operations easier and faster.

As with all Traveling Software products, the Traveling Appointment Manager comes with a complete manual and a voice tutorial on cassette.

Traveling Software is available from computer dealers nationwide, or direct from Traveling Software.

For information contact:

Neil Smith
Traveling Software, Inc.
11050 Fifth Avenue N.E.
Seattle, WA 98125

(206) 367-8090

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NEWS RELEASE

**TRAVELING SOFTWARE, INC. TO PROVIDE ROM SOFTWARE
PRODUCTS FOR THE EPSON GENEVA PORTABLE COMPUTER**

<u>For Immediate Release</u>

SEATTLE -- Traveling Software Inc., developers of business productivity programs for lap-sized portable computers, has signed a contract with Epson America Inc. to develop a ROM-based Traveler's Pak™ for the new Epson Geneva/PX-8 battery-operated portable computer.

Programmed into a silicon chip will be three programs from Traveling Software's Business Manager Series: the Traveling Appointment Manager, an automatic calendar which allows scheduling and prioritizing of appointments and other tasks; the Traveling Time Manager, a complete professional time accounting and billing system; and the Traveling Expense Manager, a means of tracking and budgeting both personal and business expenses.

Epson's Geneva is a lap-sized portable computer with 64K RAM, CP/M*, and WordStar* in ROM as standard features. It includes an 8 line by 80 column LCD display and uses micro cassette tape storage, or optional floppy disk drives.

For information contact:

Neil Smith
Traveling Software, Inc.
11050 Fifth Avenue N.E.
Seattle, WA 98125

(206) 367-8090

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* CP/M is a trademark of Digital Research Inc., and WordStar is a trademark of MicroPro Corporation

NEWS RELEASE

TRAVELING SOFTWARE ™

SHARP ELECTRONICS TO CARRY TRAVELING SOFTWARE
FOR THE PC=5000 LAP=SIZE COMPUTER

<u>For Immediate Release</u>

SEATTLE -- Traveling Software Inc. has announced that Sharp Electronics has agreed to distribute Traveling Software's products to dealers of the Sharp PC-5000 lap-size portable computer. Sharp will carry all five programs in the Business Manager Series, which Traveling Software has developed specifically for lap-size computers.

The first of these programs, The Traveling Appointment Manager, is available now. "We have already sent the first shipment to Sharp, and we are looking forward an enthusiastic reception to these useful products," said Mark Eppley, president of Traveling Software. The other programs to follow are the Traveling Project Manager, Traveling Expense Manager, Traveling Time Manager, and Traveling Sales Manager.

All of the Business Manager Series programs will make use of Traveling Software's windowing environment to provide the means to enter, view, and edit several types of information quickly and easily. This proprietary windowing technique works on any size screen, whether 8-, 16-, or 25- lines. Each program is $99.95

For More Information Contact:

Neil Smith
Traveling Software, Inc.
11050 Fifth Avenue NE
Seattle, WA 98125

(206) 367-8090

###

TRAVELING SOFTWARE IS RIDING THE WAVE
OF NEW LAP-SIZE PORTABLE COMPUTERS

<u>For Immediate Release</u>

SEATTLE -- Traveling Software Inc. is riding the wave of new lap-size portable computers with programs for most major models. The new MS-DOS Business Manager Series of programs takes advantage of the 8-, 16-, and 25-line LCD displays of these new portables. The list of supported computers includes the new Texas Instruments Pro-Lite, the Data General/One, the Osborne Encore, Morrow Pivot, Sharp PC-5000, HP 110, and Epson Geneva.

These new lap-size machines have built-in disk storage devices, yet remain truly portable at under ten pounds. These exciting new computers make up the fastest growing segment of the personal computer industry. The Business Manager Series programs are written to take full advantage of the features of these new machines. Information is compressed to conserve memory, and to reduce disk access time, which reduces battery usage. Each program is configured for the correct screen size, with an easy means to change it if necessary. Traveling Software is available on both 3 1/2 and 5 1/4 inch diskettes.

The Business Manager Series includes the Traveling Appoinment Manager, the Traveling Project Manager, the Traveling Expense Manager, the Traveling Sales Manager, and the Traveling Time Manager. All these products share similar command structures and are priced at $99.95. The Business Manager Series will be sold through computer dealers, who will be able to order the programs from major distributors.

For more information contact:

Neil Smith
Traveling Software, Inc.
11050 Fifth NE
Seattle, WA 98125

(206) 367-8090

###

NEWS RELEASE

TRAVELING SOFTWARE

TM

TRAVELING SOFTWARE IS NOW AVAILABLE
FOR THE MORROW PIVOT BRIEFCASE COMPUTER

<u>For Immediate Release</u>

SEATTLE -- Traveling Software Inc. has announced that the Business Manager Series will be available for the Morrow Pivot lap-size portable computer. The first of these programs, the Traveling Appointment Manager, is available now.

Traveling Software has developed these programs specifically for lap-size computers. All of the Business Manager Series programs will make use of Traveling Software's windowing technique to provide the means to enter, view, and edit several types of information quickly and easily.

The next product in the series, the Traveling Project Manager, will be available at the end of November. The remaining programs in the line are the Traveling Expense Manager, the Traveling Sales Manager, and the Traveling Time Manager. Each of these products retails for $99.95.

For More Information Contact:

Neil Smith
Traveling Software, Inc.
11050 Fifth Avenue NE
Seattle, WA 98125

(206) 367-8090

###

NEWS RELEASE

**25 PERCENT DISCOUNT ON TRAVELING SOFTWARE
WITH PURCHASE OF THE TTXPRESS PORTABLE PRINTER**

<u>For Immediate Release</u>

SEATTLE -- Traveling Software Inc. has announced that buyers of the new TTXpress portable printer will be able to get a 25 percent discount on the purchase of one of the Business Manager Series products. A joint marketing program of Traveling Software in cooperation with TTX Inc., of Foster City, California, makes this possible.

To qualify for this special offer, consumers purchase a TTXpress portable printer in a specially marked box. Inside the box will be a coupon good for a 25 percent discount on the purchase of the customer's choice of the Traveling Appointment Manager, the Traveling Project Manager, the Traveling Sales Manager, the Traveling Time Manager, or the Traveling Expense Manager.

These five programs are available for most lap-size computers, such as the Texas Instruments Pro-Lite, Data General/One, Hewlett-Packard's "The Portable," and the Sharp PC-5000. The Business Manager Series is also available for the IBM PC, and many PC-DOS compatibles. Owners of the Tandy Model 100, NEC PC-8201, and Olivetti M10 can choose from the five programs listed above, as well as T-base (a relational database), T-Writer (a print formatter), and T-backup (a cassette storage utility).

MORE

The TTXpress is a 40 character per second, battery-powered, 80-column printer that is a remarkably compact 2.2 pounds. It is 11 1/4 inches wide, 4 1/2 inches deep, and only 1 3/4 inches high. The list price of the TTXpress is $229.00.

For more information contact:

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Traveling Software
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(206) 367-8090

###

NEWS RELEASE

TRAVELING SOFTWARE

TRAVELING SOFTWARE SUPPORTS
THE NEW HEWLETT-PACKARD LAP-SIZED PORTABLE COMPUTER

SEATTLE (WA) -- Traveling Software Inc., developers of business productivity programs for lap-sized portable computers, has announced that two of its products will be available this summer for the new Hewlett-Packard 110 portable computer.

The Traveling Appointment Manager, an automatic calendar that allows scheduling and prioritizing of appointments, and the Traveling Project Manager, a system of tracking multiple projects, recording expenditures, and scheduling tasks, will be available through Hewlett-Packard dealers later this summer.

These are two programs in the Business Manager series which includes the Traveling Sales Manager, the Traveling Expense Manager, and the Traveling Time Manager. The latter three will be available in the fall for the HP-110, also known as The Portable.

Traveling Software products take full advantage of the 16 line by 80 character LCD screen, using a unique windowing technique which allows for several types of information to be shown and updated simultaneously.

For more information contact:

Neil Smith
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11050 Fifth Avenue N.E.
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(206) 367-8090

###

NEWS RELEASE

TRAVELING SOFTWARE
™

HOW TO PUT TEN POUNDS OF ?*%#!@ IN A THREE POUND PACKAGE

introducing......

T-base
The Relational Database for Lap-Size Computers

<u>FOR IMMEDIATE RELEASE</u>

SEATTLE (WA) -- Traveling Software, Inc. has announced a relational database software product called T-base, which has been designed specifically for the battery-operated, lap-size computer market.

T-base is currently available for the TRS-80 Model 100, the NEC PC-8201, and the Olivetti M10 portable computers. T-base will also be available for other leading lap-size portable computers.

Unlike simple filer programs, T-base is a relational database manager that allows you to keep multiple files or forms of information. T-base allows the "borrowing" of information that relates to one file from data contained in another. The result is that you can have access to more information on your portable lap-size computer. And because T-base allows you to link one file to another, you have the ability to look at your data in a number of different ways. T-base also includes a report generation module for the creation of custom LCD or printed reports.

T-base also has spreadsheet-like capabilities that allow you to insert your own formulas in your forms. These formulas automatically perform recalculations when any of your variables change.

"What is truly significant about T-base", says Mark Eppley, president of Traveling Software, "is that we have developed a relational database with spreadsheet-like capabilities in a program that is under 7K in size. With our compression of information, we can actually put 10 pounds of information in a three-pound, lap-size computer! We believe that T-base will do for these small lap-size computers what VisiCalc did for the Apple II".

The price of T-base is $99.95. T-base is available through computer dealers and from Traveling Software.

For more information, contact:

Neil Smith
Traveling Software, Inc.
11050 Fifth Avenue N.E.
Seattle, Washington 98125
(206) 367-8090

NEWS RELEASE

TRAVELING SOFTWARE

TRAVELING SOFTWARE PROVIDES FAST CASSETTE FILE STORAGE
FOR THE TRS-80 MODEL 100, OLIVETTI M10, AND NEC PC-8201

<u>FOR IMMEDIATE RELEASE</u>

SEATTLE (WA)--Traveling Software Inc., has introduced a utility program, T-backup, to ease the pain of saving backup copies from several models of notebook-sized computers.

With T-backup, users of notebook-sized computers are now able to copy to cassette all the user memory in their computers in a fraction of the time required in the past. T-backup verifies whether backup copies are good and then can restore them to the computer.

At a cost of $19.95, T-backup allows a low cost cassette recorder to do much of the work that an expensive disk drive does.

T-backup is now available for use on the TRS-80 Model 100 and the Olivetti M10, and the NEC PC-8201. T-backup works with 8K, 16K, 24K, and 32K RAM versions of these computers.

All TEXT, BASIC, and machine language files in RAM are included in T-backup copies. Making backup copies with T-backup takes about four minutes or less (somewhat longer on the NEC PC-8201). Without T-backup, the process could take as long as 30 minutes.

A backup library can be conveniently made. Backup data files are particularly valuable in the event of power fluctuations, system crashes, and other problems. Copies are "tagged" with the date and time they were made, along with a user comment further identifying the backup data.

As it does with all its products, Traveling Software is including in the T-backup package a taped tutorial by the Traveling Professor explaining the program and its applications. This supplements the T-backup manual, which provides step-by-step instructions.

For more information contact:

Neil Smith
Traveling Software, Inc.
11050 Fifth Avenue NE
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(206) 367-8090

###

NEWS RELEASE

TRAVELING
SOFTWARE
™

"THE TRAVELING PROFESSOR" HELPS
PORTABLE COMPUTER NOVICES RUN
NEW BUSINESS SOFTWARE

For Immediate Release

SEATTLE (WA) -- Now that there are computers you can carry around
in your briefcase, it may not be long before they become a
standard part of the corporate travel pack -- along with
company-issued credit cards and aspirin.

But what if the corporate traveler balks at this efficiency tool,
claiming to be too inexperienced in its use, saying that it would
take more time to learn to use the machine and software than
would be saved by using it?

That's a job for the "Traveling Professor."

Every software product in the Traveling Business Manager series
from Traveling Software, Inc., Seattle, Washington, includes an
audio tutorial by the Professor, billed as "the guru of portable
computer software." This fanciful character gives clear, simple
instructions on using Traveling Software, Inc. products with all
leading lap-sized computers. He also continues his tutorial into
accompanying manuals.

MORE

Many Traveling Software products are sold on tape cassettes. On one side of the tape is the program. On the other side is the Professor's tutorial. With the Professor and Traveling Software's manual, people who have never used a briefcase computer will be managing their business affairs within minutes.

Traveling Software programs are now available to be used with lap-sized computers manufactured by Tandy/Radio Shack, Hewlett-Packard, NEC, Epson, Gavilan, and others. In the future, programs will be developed to run on other portables.

The current releases include:

- **The Traveling Appointment Manager:** An automatic calendar which allows scheduling and prioritizing of business appointments and other tasks

- **The Traveling Project Manager:** A project management program that tracks project expenditures, man hours, and activity start and completion dates

- **The Traveling Sales Manager:** An information management system for clients and products, and a complete order entry system

- **The Traveling Expense Manager:** A means of tracking and reporting both personal and business expenses

- **The Traveling Time Manager:** A complete professional time accounting and billing system

- **The Traveling Writer (T-Writer):** A full word procesing print format program that includes WordStar* and Mail-Merge*-like features

- **The Traveling Database Manager (T-Base):** A relational database manager that can link information from multiple files and includes spreadsheet-like capabilities

* WordStar and MailMerge are trademarks of MicroPro Corporation

Please note that these are not currently available in versions for all of the portable makes of computers mentioned above.

For more information contact:

Neil Smith
Traveling Software, Inc.
11050 Fifth Avenue N.E.
Seattle, WA 98125
(206) 367-8090

###

TRAVELING SOFTWARE™

"For People Who Are Going Places"™

The Business Manager Series

...for portable MS-DOS™ computers

Why Traveling Software?

Traveling Software™ is specially designed for your briefcase-sized computer.

Our customers are professionals like you who use these computers on the road as well as at the office.

Traveling Software develops each program especially for today's powerful portable computers—and for the computer-carrying professionals who use them. Traveling Software programs are not just scaled-down versions of those for desktop computers.

Each Traveling Software program is a complete package. With the program diskette you'll find a truly readable manual, written for first-time and experienced users. You can also learn your program's basics from a short tutorial recorded by our "Traveling Professor."™

Available for:

Hewlett-Packard 110, The Portable
Sharp PC-5000
The Data General One
Gavilan Mobile Computer

...and other MS-DOS portable computers.

MS-DOS is a trademark of Microsoft Corporation.
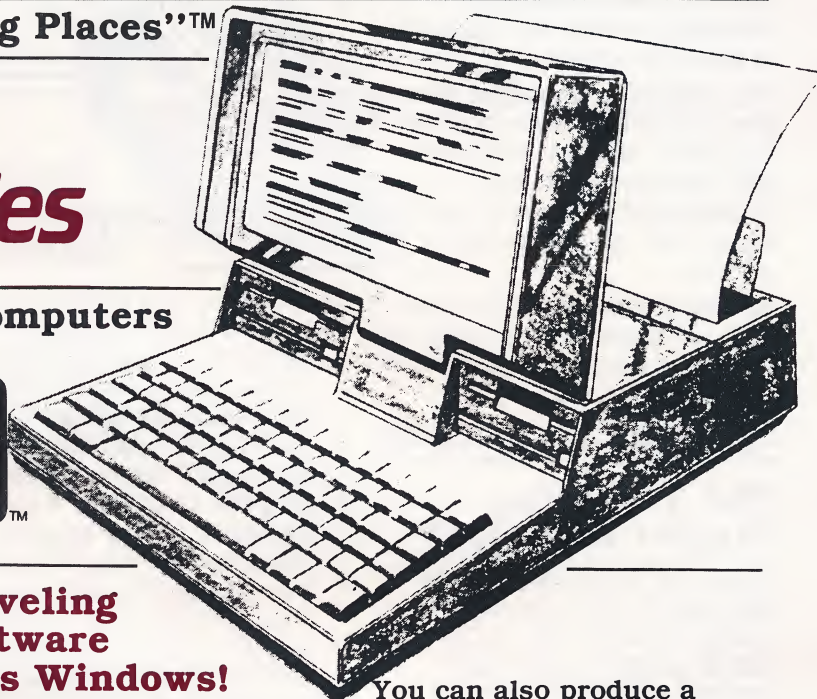
Traveling Software Does Windows!

Traveling Software programs divide your computer's 8-, 16-, or 25-line screen into sections called "windows." This means you can see and enter more information at one time and you get your work done FAST.

The Traveling Sales Manager™

On the road a lot? Tired of scratching notes on pieces of paper that always get lost? Here's a better way.

The Traveling Sales Manager™ keeps not only a detailed log of your customers and contacts but also a full record of what each customer purchased and when.

Store reminders and important information about customers. Include comments about upcoming contacts. Easily find customer phone numbers by name or company. The Sales Manager will even remind you to call a customer on a particular date.

You can also produce a variety of printed reports that:

- Summarize all the information you put into your computer
- Get instant access to information about your customers
- List by customer or product such information as order date, product ordered, quantity, and more
- Print customer mailing labels by name, state, zip code, and other categories

The Traveling Expense Manager™

Stop wrestling with company expense reports. Let the Traveling Expense Manager™ organize it all for you. It's flexible enough (and easy enough!) to meet your needs on the road.

Start by defining your expense categories. Then whenever expenses occur, record them and select the fund they should be charged to. Funds may be defined

any way you like, including cash, checking accounts, Visa, and American Express. You may even indicate whether a business expense is billable or not.

The Expense Manager gives you on-screen reports showing your current balances for each account, the cumulative expenses—and more—for all projects or clients.

Produce printed reports for time periods you specify, by client or project, and by the type of expense.

The Traveling Project Manager™

With the Traveling Project Manager™ you can more easily handle both large and small projects and track project expenses over an extended period.

Define your own work activities and tasks while simultaneously managing several projects. Record estimated and actual detailed expenses as well as estimated and actual activity/task start and end dates. Select dollars or units of your choice, like hours or foreign currencies.

View summaries of your project expenditures, budgeted and actual, your completion dates, and even your project schedule, shown as a bar chart on your computer's display.

Print a variety of summaries and reports including:

- *Project schedule bar charts*
- *Project budget versus actual expenditures summaries*
- *Project, activity, and task expenses in dollars or units*
- *Percentage of completion report, according to activity and task*

The Traveling Appointment Manager™

An easy and efficient way to keep track of business—and personal—appointments and tasks. You'll never forget an appointment again! The Traveling Appointment Manager™ takes advantage of your computer's clock and calendar to log appointments and remind you later where you should be and when. Reschedule your recurring appointments automatically for months—or even years—in advance!

Now you can schedule that monthly board meeting on the second Tuesday of every month just once—and it will be scheduled automatically for you.

The Appointment Manager also tracks various things to do. Make a daily list of things you want to accomplish, arranged in priorities you set. If you don't complete them, the Appointment Manager will carry them over to remind you.

Other program features include:

- *Print or view appointment schedules and task agendas*
- *Include comments on upcoming meetings*
- *Hear an alarm to give notice of an appointment (on some computer makes)*

Greater Productivity on the Road

Adaptable to Your Business Needs

The Traveling Time Manager™

Do you track the hours you spend working on a project or for a client? Manage machinery and record maintenance frequencies or rental hours? Track your students' test scores and grade averages? If so, the Traveling Time Manager™ will help you manage these activities and much more.

Use the Traveling Time Manager as a complete professional time-accounting and billing system. Type time expenditures manually, or use a timing feature that enters elapsed time for you. Categorize your time by type of work, and the program will automatically apply the appropriate billing rate. You may also designate those expenditures that are nonbillable.

You can produce summaries and printed reports with the Time Manager such as:

- *Summary of billable and non-billable time*
- *Time expenditures by client, project, student, work activity*
- *Total hours and minutes used and average billing rates per hour*

TRAVELING SOFTWARE ™

Traveling Software, Inc.
11050 Fifth Avenue NE
Seattle, Washington 98125
(206) 367-8090

TRAVELING SOFTWARE

TRAVELING SOFTWARE, INCORPORATED

PRICE LIST
WINTER 1984/1985

NOTEBOOK GROUP:

(Radio Shack Model 100, NEC PC-8201A, Olivetti M10)

PRODUCT	PRICE	AVAILABILITY
T-backup™ (Fast Cassette Storage)	$ 19.95	IN STOCK
The Traveling Writer™	$ 49.95	IN STOCK
The Traveling Time Writer™	$ 59.95	IN STOCK
The Traveling Sales Manager™	$ 59.95	IN STOCK
The Traveling Expense Manager™	$ 59.95	IN STOCK
The Traveling Project Manager™	$ 59.95	IN STOCK
The Traveling Appointment Manager™	$ 59.95	IN STOCK
T-base™ (Relational Database System)	$ 99.95	IN STOCK

MS-DOS GROUP: IBM PC, Compatibles, and portables

(including Hewlett-Packard 110, Data General One, Sharp PC-5000, Texas Instruments Pro-Lite, ACT Apricot, Visual Commuter, Marrow Pivot, Osborne Encore, and others)

PRODUCT	PRICE	AVAILABLE
The Traveling Appointment Manager™	$ 99.95	IN STOCK
The Traveling Sales Manager™	$ 99.95	12/84
The Traveling Project Manager™	$ 99.95	12/84
The Traveling Expense Manager™	$ 99.95	12/84
The Traveling Time Manager™	$ 99.95	12/84

*   (**Apple** versions will be available 3/85)

Traveling Software, Inc.
11050 Fifth Avenue Northeast
Seattle Washington 98125

ORDER NUMBER ONLY: (1-800) 343-8080
INFORMATION/TECHNICAL: (206) 367-8090

** Prices subject to change without notice.

Opening order minimum four units.

TRAVELING SOFTWARE

"For People Who Are Going Places"™

ADAPTABLE TO YOUR BUSINESS NEEDS

THE TRAVELING WRITER™

With the Traveling Writer™, the capabilities of a desktop word processor are now available for your small computer.

This powerful program lets you take files you've created using the TEXT program in your computer's permanent memory and design the way the type will look on the printed page.

These are just a few of the Traveling Writer™ capabilities:

- Sets margins: top, bottom, right and left.
- Determines the spaces between lines.
- Creates justified or proportional text.
- Creates tabulated materials.
- Prints headings and footings on each page.
- Underlines, prints in italics and boldface.

With a feature called T-Merge, you can compose a general form letter by entering a few commands and produce individualized letters for everyone you have included in a separate name and address file. You can also print mailing labels for all your form letters.

PROGRAM VERSATILITY

The Traveling Writer™ may be used with other Traveling Software products.

By careful planning, Traveling Software has designed its Traveling Business Manager series as an integrated unit. Information you store using one program may be combined with information from our other programs.

Then, using the Traveling Writer™ you present this information in printed letters or reports that meet your business requirements.

THE TRAVELING TIME MANAGER™

Do you track the hours you spend working on a project or for a client? Do you manage machinery and record maintenance frequencies or rental hours? Are you a teacher who must keep track of student test scores and grade averages? If you are, the Traveling Time Manager™ will help you to manage these activities and much more.

The Traveling Time Manager™ can be used as a complete professional time accounting and billing system. Time expenditures can be recorded automatically or manually for projects or clients and categorized by type of work activity. Time expenditures may also be identified as billable or non-billable with optional predefined activity labor rates applied.

Here's a sample of the types of summaries and printed reports the Traveling Time Manager™ provides:

- Summary of billable and non-billable time.
- Time expenditures by client, project, student, and/or work activity.
- Total hours and minutes used and average billing rates per hour.

THE TRAVELING PROJECT MANAGER™

With this program you can manage both small and large projects using a unique summary feature to track project expenditures over an extended period.

You can manage several projects at the same time using work activities and tasks you define. Estimated and actual detailed expenses may be recorded as well as estimated and actual activity/task start and end dates. A variety of summaries and printed reports may be generated including:

- Project schedule bar chart.
- Project budget versus actual summary.
- Project, activity, and task dollar or unit expenditures.
- Percentage completion report by activity and task.

TRAVELING SOFTWARE

11050 Fifth Avenue Northeast
Seattle, Washington 98125
(206) 367-8090

T-base™

The Traveling Database Manager™

From Traveling Software
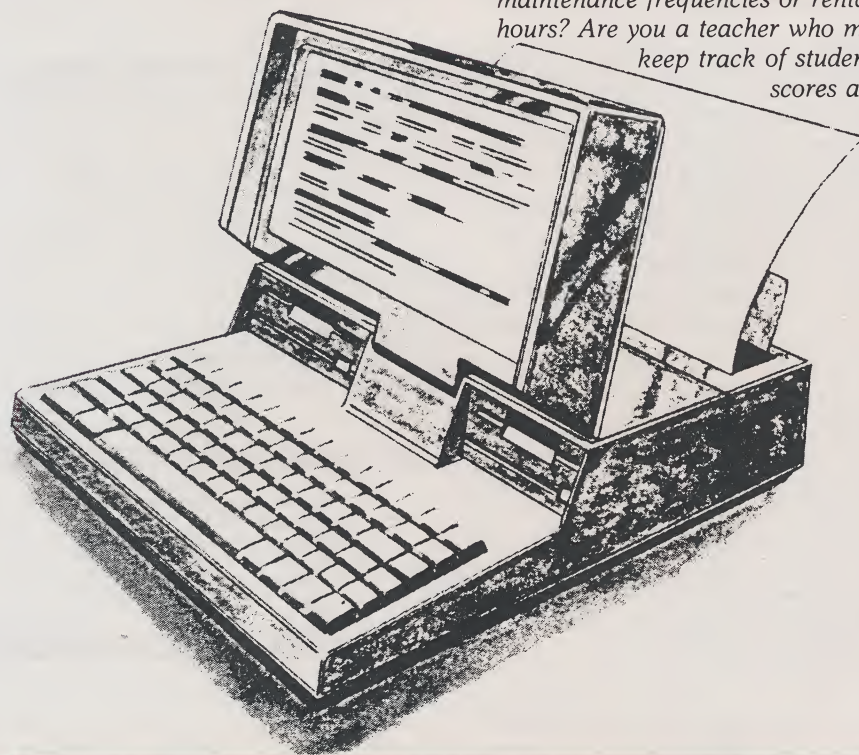
T-base is the first true relational database system developed specifically for lap-sized computers.

It allows you to design multiple files of information, share this information between files, set up formulas and perform calculations, and produce LCD display and printed reports.

An original-code program designed by Traveling Software, Inc.,™ T-base provides the kind of power and versatility previously available only in the relational database systems created for desk-top computers.

T-base helps the traveling professional organize and manage the information he or she needs to conduct business away from the office. With T-base you can develop all types of billing and report forms, create client profiles, track inventory and product orders, build customer/product/vendor cross-reference files, design your own tables, ledgers and reports, and more. The use of T-base is limited only by your imagination and the amount of memory space on your computer.

With T-base you'll work better, faster and more confidently. At last…**you** can control your data, instead of the other way around.

T-base helps increase your productivity.

- It lets you design your own database system and create customized files with up to 128 data categories (fields) in each one.
- It acts as a true relational database manager that allows for sharing and borrowing of information among multiple files so you can look at your data in a number of ways.
- It gives you spreadsheet-like capabilities so you don't have to switch from program to program to perform the calculations needed in your database. You can build your own formulas and have the option of automatic recalculation when any of your variables change. T-base's powerful features let you use both previously calculated and borrowed fields in your formulas.
- It offers you maximum flexibility in managing your information with a minimum number of simple commands. T-base allows you to link up to eight files at a time. Data commands, called field descriptors, are limited to five primary and five secondary descriptors plus 13 report commands.
- It gives you the tools you need to design and produce printed reports.
- It's easy to learn T-base. The package comes with an audio tutorial on cassette to introduce the program, and complete documentation that includes reference and step-by-step information.

Software for NEC PC-8201, Olivetti M10, TRS-80 Model 100

T-base Has Built-In Flexibility.

T-base gives you the power to create the kind of database system that is useful to you. You can build the type of files, forms and reports you need; define the fields (data items) to be stored in each; specify headings, categories, etc. that are meaningful to you; and then relate information in one file as it pertains to another.

Because T-base is a relational database system, it has the capability to build new files with information "borrowed" from previously-established files. This process for sharing information greatly reduces the time it takes to build a new file, and substantially lowers the amount of memory required to store your information.

The example below shows how a customer order form is derived using T-base, the relational database system. Here the T-base user has created a customer file, a product file and a vendor file. From these three basic files, a wealth of information can be shared to create new files, reports, etc.

CUSTOMER ORDER FILE

CUSTID	DATE	NAME	PROD	VEND NAME	QTY	PRICE	DISCOUNT	TAX	TOTAL	COMMENTS
*	*	B (cust)	*	B (prod)	*	B (prod)	C	C	C	*

CUSTOMER FILE

CustID	*
Name	*
Address	*
City/State	*
Zip	*
Phone	*
Comments	*

PRODUCT FILE

ProdID	*
VendID	*
VendName BS(vend)	
Address B(vend)	
City B(vend)	
State B(vend)	
ProdName	*
Unit Price	*
Comments	*

VENDOR FILE

VendID	*
VendName	*
Address	*
City	*
State	*
Zip	*

* = Data entered
B = Data borrowed
C = Data calculated

Note: All shaded areas are not physically stored in your computer's memory.

T-base Technical Specifications

T-base consists of two program modules, TBASE.BA, which allows for the design for T-base forms, data input and data retrieval: and TB-RPT.BA, which allows for the design and production of T-base reports. TBASE.BA is 6K in size; TB-RPT.BA is 7K.

System Requirements: T-base requires a minimum of 16K, and 32K is recommended for large databases. A printer is needed if you want to produce hard copy reports.

- Accepts up to 128 data items per file
- Links up to 8 different files
- Uses 5 primary and 5 secondary data types

Primary:	Secondary:
T - text	B - borrowed
$ - dollar	BS - borrowed & stored
D - date	C - calculated
I - integer	CS - calculated & stored
U - user defined	M - mandatory

- Uses 13 simple report commands

DB	- database name		
SO	- sort	ST	- subtotal
SR	- sort with resort	GT	- grandtotal
HE	- heading	OUT	- redirected output
CO	- column position	PL	- page length
CL	- column label	PW	- page width
DE	- detail data item	FP	- forced page break

T-base Gives You Printed Reports

T-base gives you results you can put your hands on... ie, hard copy. T-base includes a print report program with 13 simple commands so you can develop your own customized, printed reports, forms, tables, etc.

T-base Works Like a Spreadsheet

Create your own formulas (such as: total customer order = product unit price X quantity − discount + tax); enter the values and T-base will quickly perform the calculations for you.

Calculations may be defined using borrowed, fixed and variable data items. Recalculations may be performed when any variable changes.

Traveling Software is designed for people who are going places.

For more information, call or write:

Traveling Software, Inc.
11050-Fifth Ave. NE
Seattle, Wa 98125
(206) 367-8090

TRAVELING SOFTWARE, INC. presents... THE TRAVELING WRITER™

Have you tried other print formatting software? Are you looking for true WORDSTAR™- and MAILMERGE™-like capabilities? Your wait is over--the TRAVELING WRITER™, from TRAVELING SOFTWARE, INC., is now available for your Radio Shack Model 100, NEC PC-8201A or Olivetti M10 portable computer.

Compare the following features and capabilities of the TRAVELING WRITER™:

* Use WORDSTAR™-style "dot" commands and/or no imbedded commands.
* Use your "ADRS.DO" file (or any other file) with our MAILMERGE™-like feature we call T-Merge™ to print personalized documents using:
  -- Name
  -- Address
  -- City & State
  -- Telephone number
  These items can be placed anywhere in your document. You can even include up to 10 additional items in your "ADRS.DO" file to use with this feature, such as company name, title, amount outstanding, etc.
* Left and right justification, mix justified and unjustified text in the same document.
* Margins can be set and changed anytime within a document.
* Titles can be added to every page.
* Forced and conditional paging.
* Time of day and current date can be automatically placed anywhere in a document.
* Automatic page numbering at a specified beginning page.
* Automatic numbering of up to 10 independent items such as document section page numbers 4-2, 10-8... etc.
* Centering of text.
* Centered page headings up to 10 lines.
* Footings.
* Output can be directed to RAM (file), MODEM, serial port (ie. another computer), or cassette, as well as to the printer.
* Choice of carriage return or carriage return/line feed to allow compatibility with all printers.
* Ability to imbed printer controls for special print characteristics such as bold face and large fonts.
* Actual TAB command (no preset tab settings).
* Ability to produce multiple document copies.
* Single, double, triple... etc. spacing.
* Ability to change "dot" commands to any specified control character.

All of these features are available with the TRAVELING WRITER™. Once you've tried it you'll wonder how you did portable word processing without it! Plus, as a free bonus, you get the TRAVELING MEMORY MANAGER™. The TRAVELING MEMORY MANAGER™ allows you to list all files and their sizes, make files invisible, or kill or rename your data files.

The TRAVELING WRITER™ is just one of many powerful and easy-to-use products available from TRAVELING SOFTWARE. And at $49.95, we believe you will find the TRAVELING WRITER™ will set a new price/performance standard for notebook and briefcase computer software.

TRAVELING SOFTWARE, INC. 11050 Fifth Avenue NE, Seattle, WA 98125, 206 367-8090

WORDSTAR™ and MAILMERGE™ are trademarks of MicroPro Corporation

TRAVELING SOFTWARE® Presents...
T-backup™ -- Fast Cassette Storage

T-backup™ provides a convenient method for making backup copies of the data in the user memory (RAM) from the Tandy Model 100, NEC PC-8201A, or Olivetti M10. **T-backup** verifies that the backup copy is complete and restores the data saved earlier.

Here are some of the features of **T-backup**:

° Performs three functions: Backup, Verify, and Restore.

° Does a complete backup of the user memory, including BASIC, TEXT, and machine language (.CO) files.

° Prompts you with clear, easy-to-follow messages.

° Does not conflict with any machine language programs residing in high memory.

° Very compact - under 2.2K bytes* program size, small enough to always have in the computer.

° Fast and efficient - about four minutes* to backup 32K.

° Works automatically with memory sizes from 8 to 32K.

° Computes a "checksum" to verify that the transfer was successful.

° Stores the date and time the backup was started, and a comment to help start a convenient cataloging system.

° Protects against data loss.

T-backup is just one of many powerful and easy-to-use products available from Traveling Software. At $19.95, we believe that you will find **T-backup** pays for itself many times over as it protects you from data loss, makes it easier to move between application programs, and makes practical the creation of a complete backup library.

As with all Traveling Software products, **T-backup** comes with a concise manual and a voice tutorial by the "Traveling Professor" on the reverse side of the program cassette.

T-backup is available from Radio Shack store and independent dealers nationwide or direct from Traveling Software. To place an order or find the dealer nearest you, call 1-800-343-8080. For information or technical assistance, call (206) 367-8090.

* The NEC PC-8201A version is under 2.4K bytes and takes approximately ten minutes to transfer 32K.

"FOR PEOPLE WHO ARE GOING PLACES"™

TRAVELING SOFTWARE

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Reviews

Traveling Software's *T-Base* Is A Superb Data Manager

After spending a good deal of time running and experimenting with *T-Base*, the new relational database manager from Traveling Software of Seattle, Wash., I am pleased to announce that this is one of a number of truly good software packages available for the Model 100. Best of all, it is available at a very reasonable price.

The *T-Base* package from Traveling Software is actually a three-part set; you get *T-Base*, *T-Base Report Generator* and *Memory Manager*. *T-Base*, as its name implies, is a database management program that permits you to construct files of related information, sort them, select specific records and, in fact, do just about anything necessary to manage data.

The *T-Base Report Generator* prints reports from your previously-created *T-Base* databases. And last, but not least, the *Memory Manager* helps you organize your computer's memory by keeping track of the amount of memory your data and text files use!

There are a number of database managers on the market. Where *T-Base* stands head and shoulders above the others I have seen so far is in its ability to retrieve information from one file and use it in your database. This would include spreadsheets. The implications of this in a program which uses as little memory as does *T-Base* are, to use a popular phrase which is applicable here, awesome!

Weighing in at just under 7K bytes, *T-Base* is a well-written, smooth-running program that lets you create data files of related information with ease. To get started, you first use the Model 100's *TEXT* program to describe what you want your database and input screen to look like. This can be a bit of a problem if you don't pay close attention to the documentation. I feel that a separate program designed to prompt the user for this information would be extremely helpful.

Fortunately, the cassette comes with several examples of pre-defined screens and databases, so the user can learn by looking at the examples. For each datum filed, you can specify if it is to be text, numeric, dollar, or a date type entry. Date entries are even automatically checked to insure valid input. You can also specify a set of input values that are permitted so that you can force the user, for example, to enter 'Y' or 'N' for a yes/no type of response. Another nice feature of *T-Base* is the fact that it allows you to create input screens that are larger than your Model 100's eight-line screen. If you need more lines, the program nicely scrolls so you can continue your input. If you make a mistake, you can use the Model 100's arrow keys to get back to the particular field you want to correct, even if the field has already scrolled off the screen. This input format was well thought out, and, as a programmer myself, I tip my hat to a difficult task well done.

As we mentioned earlier, one of the most useful features of *T-Base* is the fact that you can "borrow" information from databases other than the one you are working with. For example, if you are typing a sales order into the SALES database and you are prompted for the customer II), you have only to type in the customer's II) code and *T-Base* automatically displays the customer's name and address that it retrieves from the CUSTOMER database. Then, let's say, you enter a product code. *T-Base* retrieves the product name from the PRODUCT database and displays it along with the vendor's name that it pulls from the VENDOR database. This is super!

In this fashion, one can create a "system" of databases, each one tied together by linking field names between each related database. This is all done when you create the initial screen format to each database and, because the screen formats are stored in a text file, you can always quickly get into it via *TEXT* and make any corrections and/or modifications. You can also retrieve data from spreadsheets—a very significant ability.

The *T-Base Report Generator* permits you to create professional-looking reports from your databases. Like *T-Base* itself, the report generator lets you specify a primary database to be printed, yet it can also borrow information from other databases to be printed. Some of the more interesting features include the ability to sort your primary database for input as well as to specify subtotals and grand totals for any field(s) you desire.

When sorting, you have the option to leave the database in its sorted structure, or to have it remain in its unsorted (originally entered) form. This can be very useful. Using my previous example for sales orders, you might want to sort your sales orders by customer in order to print bills, then sort by vendor to print purchase orders, then sort by product type for inventory purposes.

All in all, *T-Base* packs a tremendous amount of power in a small package. If you have a 32K machine, you can easily keep *T-Base*, *T-Base Report Generator* and *Memory Manager* in your machine concurrently and still have room to store a lot of information. At the introductory price of $79.95, it is a super buy for anyone in need of a database management system.

Memory Manager should really turn you on . That is because it, at least for me, solves many of the problems affecting the Portable Computer — not knowing how much memory a specific file occupies.

I know I'm not alone when I say that I'm always worrying about my usage of the Model 100's memory. Have you ever wondered how much memory a particular program or text file occupies on your machine? Well, whether you have 8K or 32K, it just seems as if you never have enough memory and you're always trying to figure out which file(s) to delete to make room for others. *MEM MGR* (the *Memory Manager)* is a little program (only 1769 bytes) that is really worth its weight in gold! It comes free with *T-Base*, but its definitely worth a lot more. When you run *MEM MGR*, the program displays each file you have stored in your Model 100. For each file you are given its status (visible or invisible) and the number of bytes it takes up in your machine. You then have the option to either kill, rename, make visible or invisible any file. Making a file invisible is a nice and easy way to keep your programs, text files, etc., from being looked at by unauthorized users. Also the ability to kill and rename files without going into BASIC and having to remember the exact syntax of each command is nice. I think this is the type of program you would always want to keep in your Model 100 — its nifty!

(Traveling Software, 11050 Fifth Avenue N.E., Seattle, WA 98125, $79.95 through June 30; $99.95 thereafter)

—Robert Frowenfeld

SOFTWARE REVIEW

BY J.D. HILDEBRAND

The Traveling Appointment Manager and The Traveling Time Manager, part of the Business Manager series from Traveling Software Inc. in Seattle, provide convenient functions for professionals who own briefcase-size portables. Although the programs aren't powerful enough to justify buying a computer just to use them, professionals who already own systems will find the software makes the computers more useful.

Traveling Software, which specializes in programs for the Kyocera-designed Radio Shack TRS-80 Model 100, NEC PC-8021 and Docutel/Olivetti M-10 briefcase-size portables, provides excellent documentation and tutorial materials to complement its software. This attention to detail helps ensure that users who purchase Traveling Software programs get the most out of their purchase.

Traveling Software, one of a handful of companies providing programs specifically for briefcase-size portables, is aware of the differences between portables and desktop computers—and of the unique needs of portable-toting users. While other companies market scaled-down versions of desktop programs for accounting, database management and word processing, Traveling Software gears its Business Manager series to the emerging uses and applications of portables. "Let's face it," says Mark Eppley, Traveling Software president, "I'm not going to sit on a plane and do a payroll or general-ledger application, but I will pull out a notebook computer in a taxi and record my cab fare and the names of some business contacts I just met on the plane. If I do these things during the normally dead time while traveling—in hotels, taxis, airplanes—I can hit the ground running when I get back to the office."

Although the Federal Aviation Administration has yet to deliver an unambiguous ruling on the use of portables in airplanes, Traveling Software's Business Manager series reflects the company's insight into the needs of business and the capabilities of briefcase-size portables. The Traveling Appointment Manager and The Traveling Time Manager are part of the first generation of software written with portability in mind.

Both programs help users make more efficient use of time while traveling. The Traveling Appointment Manager replaces the executive pocket-calendar; The Traveling Time Manager provides an accounting system for users who bill for their services by the hour.

THE TRAVELING APPOINTMENT MANAGER

The Traveling Appointment Manager ($59.95), Traveling Software's first release, is a simple program that performs simple tasks. The program, an electronic pocket-calendar, allows users to schedule and reschedule appointments, print calendars of meetings, and prioritize tasks.

The Traveling Appointment Manager tape actually holds four BASIC programs. APPMGR is the appointment manager program; AM-RPT, the report-printing module. TTDMGR is a bonus—a simple things-to-do manager that allows prioritization and automatic rescheduling. And MEMMGR allows users to protect, rename or delete document files, including Traveling Appointment Manager records.

To use The Traveling Appointment Manager, users must load the program from cassette tape. Although almost any cassette-tape recorder will work just fine, Traveling Software recommends a data recorder such as Radio Shack's Model CCR-81 or NEC's PC-6081. We had no trouble loading programs from a Sanyo radio/cassette recorder, follow-
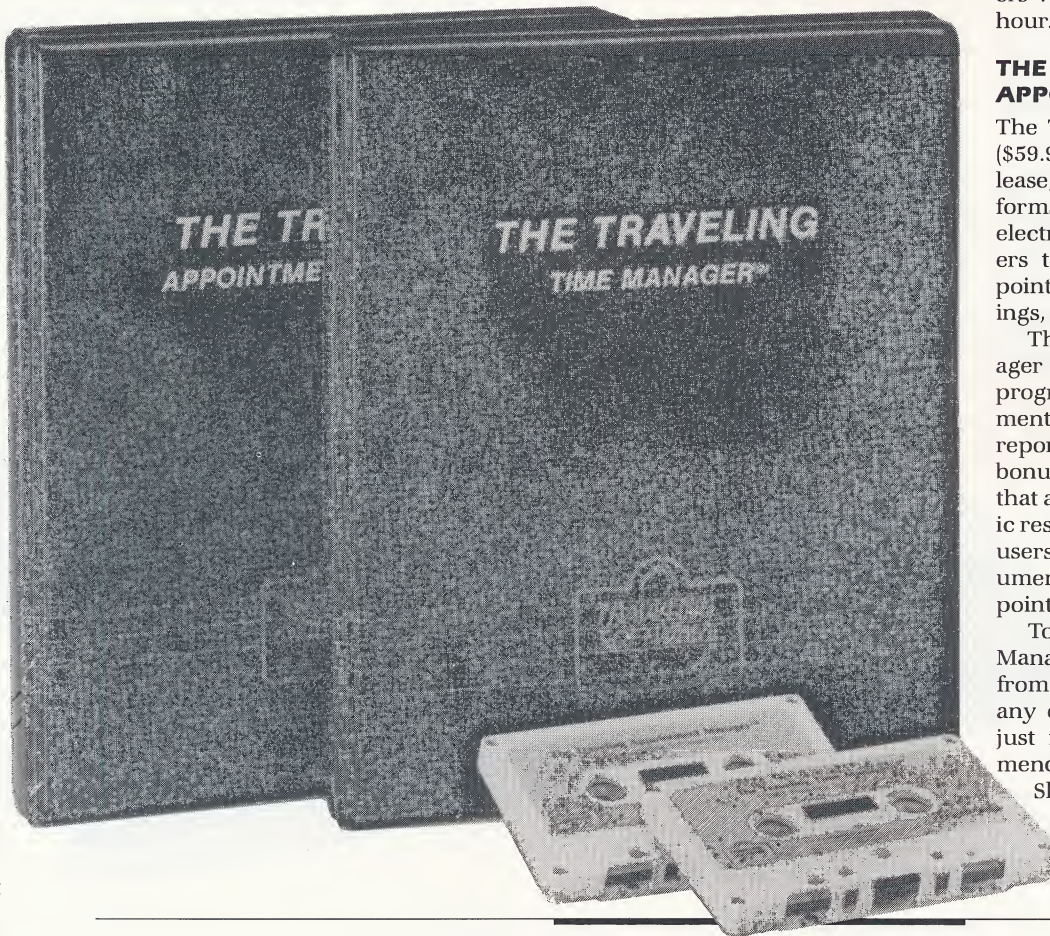
```
                THINGS TO DO LIST
10/21/83                            PAGE 1
           12/18  Thru  12/25

 Date   Pr        Thing to do
======  =   ==============================
Mon 19  A   COMPLETE NEW PRODUCT DESIGN
            MAIL DEMO PACKAGE TO UK DIV.
        B   PURCHASE CORVUS DISK DRIVE

Tue 20  A   RESEARCH ACCESSING METHODS

Wed 21  A   PURCHASE A CHRISTMAS TREE


Thu 22  A   TAKE VACATION UNTIL THE 26TH!
```

is the key to The Traveling Time Manager's effectiveness. The program allows users to define activities—as many as the computer's memory will allow—with explanations and standard billing-rates. A contract computer-programmer, for instance, might use option three—*add/update activities*—to define activity *004* as instruction, with a standard billing-rate of $35 per hour. Thereafter, typing *004* in the program's *activity* field will make the computer put $35 in the *billing rate* field—automatically.

After filling in the *date* and *hours* fields, users specify whether the time is billable or not. In either case, the time spent on the task is recorded. This is an important feature which allows professionals to generate memo billings for work covered under warranty and estimate the true time required to complete a task.

The program offers the user an opportunity to change the billing rate. This lets users log tasks not covered under any of the tasks previously defined, as well as changing the billing rate in special circumstances. And a two-line field lets the user add comments to the task record.

The main menu's *view time-log summaries* option lets users inspect the task-list for any range of dates. The program displays client, activity, billable time, non-billable time and dollars for each task. The display, normally organized task-by-task, can be configured to present just totals for each project or client, or to print totals for each defined activity. This lets the hypothetical programmer in the example above get a breakdown of how much income comes from programming, how much from consultation and how much from instruction. The programmer can also see just how much non-billable time is spent on each client.

Users who carry their computers and The Traveling Time Manager with them get another bonus: freedom from laboriously jotting down the time spent on each task. The program uses the computer's built-in clock-calendar to record the time spent on a job, and automatically inserts the elapsed time in the task record. This is a very handy feature.

The Traveling Time Manager cassette also contains TM-RPT, a report-printing program. Like The Traveling Appointment Manager's AM-RPT, TM-RPT prints reports in 40-, 80- or 132-column format, covering any user-specified range of dates.

EASE OF USE

Although The Traveling Appointment Manager and The Traveling Time Manager assume the user is familiar with the computer's function keys and cassette storage system, little else is taken for granted. These programs are among the simplest to operate, requiring little reference to their extensive manuals.

Of special value is a lecture from the Traveling Professor, Traveling Software's fictional, self-described "guru of portable computer software." The professor, accompanied by a string quartet, provides an overview of program functions and an introduction to features of the instruction manuals. The professor, who claims to have written the manuals, describes them as "delightfully lucid and quite precise."

In fact, they are. The loose-leaf volumes, which feature humorous photographs of the Traveling Professor pointing knowingly at important operational tips, include sections on getting started, entering and storing data, printing reports, managing memory and troubleshooting. The writing is clear, and the examples provide a thorough introduction to the workings of the programs.

The most serious problems with The Traveling Appointment Manager and The Traveling Time Manager aren't faults with the programs, but with the computers they're designed to work with. Foremost among these is the lack of RAM, which requires users to save data-files on cassette tape periodically. Also not covered in the program documentation is the memory-management strategy of storing data-files on a dial-up database service like CompuServe or The Source. This makes files available wherever there's a telephone, and the user doesn't have to carry around a cassette recorder.

A second problem is the placement of the *STOP* key, right next to the function keys on the NEC PC-8021. Users who miss *F1* and hit *STOP* instead halt execution of the program, resulting in an error message and possibly loss of data.

Finally, it should be noted that the programs, which are written in BASIC, run slowly. It's especially noticeable in the *comments* section of the data-entry screen, where it's possible to type a half-second or more ahead of the screen. The slowness doesn't diminish the program's effectiveness, but it can be disconcerting.

The Traveling Appointment Manager and The Traveling Time Manager are among the most professionally presented and easy to use programs available for briefcase-size portables. The Traveling Appointment Manager is a tool for the super-organized, a $59.95 datebook that offers up-to-the-minute scheduling capabilities and reminders about missed appointments. The Traveling Time Manager, $59.95, provides sophisticated time-accounting functions for professionals who bill for their services by the hour. Both systems offer ease of use unrivaled in the briefcase-size computer world. □

```
        THE TRAVELING TIME MANAGER
         TIME EXPENDITURE SUMMARY

09/06/83                            Page 1
       01/01/83  Thru  12/03/83

Proj/                     Rate     Dollar
Client Act Date  Hr:Mn   /Hour     Amount
====== === ===== =====   ======   ========
NEC    DEV 08/12  6:30   110.00     715.00
           08/23  9:40    87.50     845.83
                 =====            =========
                 16:10             $1560.83

PR/CL TOTALS:    16:10    96.55*   $1560.83
----------------------------------------
STUDNT QIZ 09/02  1:00    74.00      74.00
           09/10  1:00    85.00      85.00
           09/20  1:00    92.00      92.00
                 =====            =========
                  3: 0              $251.00

       TST 10/02  1:00    79.00      79.00
           11/28  1:00    76.00      76.00
                 =====            =========
                  2: 0              $155.00

PR/CL TOTALS:     5: 0    81.20*    $406.00
----------------------------------------
TANDY  DEV 05/22  4:00    90.00     360.00
           08/12 12:30   110.00    1375.00
                 =====            =========
                 16:30             $1735.00

       MEA 08/02  1:00     5.76       5.76
           08/02  1:00    24.45      24.45
           08/02  1:00    76.23      76.23
                 =====            =========
                  3: 0              $106.44

       TRA 08/02  1:00    17.00      17.00
           08/02  1:00   678.45     678.45
           08/03  1:00    25.00      25.00
                 =====            =========
                  3: 0              $720.45

PR/CL TOTALS:    22:30   113.86*   $2561.89
----------------------------------------

GRAND TOTALS:    43:40   103.71*   $4528.72

* INDICATES AVERAGE HOURLY BILLING RATE
```

You can take this company's computer software with you

SEATTLE (AP) — A Seattle-based company has a jump on producing software for the portable computer market, which experts say is the wave of the future in the computer industry.

Traveling Software has contracts to supply software for Olivetti of Italy, Epson and NEC of Japan, and Hewlett-Packard and Tandy of the United States. It also is talking to other computer makers in Asia.

All of this has happened rather rapidly, says the Mark Eppley, the 30-year-old president. The company began shipping its products only this year.

"Sales have been increasing 50 percent each month and we expect to do well over a million dollars worth of business our first year," Eppley said.

Eppley specializes in packages that will help salesmen, lawyers, accountants or other professionals who travel a lot. His software helps them to do sales reports, expense summaries or proposals quickly on small portable computers.

His packages feature lectures by the Traveling Professor, who describes in booklets and on tape how to use the software.

The company has just released a program package for new portable computers to be introduced by Epson and Hewlett-Packard. It also is working on software in several foreign languages, including German, Japanese, Italian and French.

The idea to form Traveling Software came to Eppley two years ago while he was lugging a 30-pound Osborne personal computer through O'Hair International Airport.

"I had one arm a good eight inches longer than the other carrying that thing," he said. "I knew there had to be a better way."

Backed by a venture capitalist, Eppley assembled a group of bright young programmers and began designing software packages. A key to the firm's success has been working with manufacturers of equipment during the design stages in order to marry the software more closely with the functioning of the hardware, he says.

Very often, when someone buys a new portable computer, Traveling Software's programs are built in or come packaged with the computer.

Eppley said the so far there hasn't been much competition because the big software companies like Microsoft and Ashton-Tate have concentrated on big packages for desktop computers.

Another reason his firm has an advantage is that the field is dominated by a few Japanese companies with which Eppley has been working closely.

"We see a tremendous opportunity with the Japanese, Singapore and other Asian countries," he said.

AP Laserphoto

Mark Eppley's company has developed softward for portable computers.

TRAVELING SOFTWARE

Traveling Software Inc. was founded in April 1983 by Mark Eppley, who has over seven years' experience in the data processing industry. The company has developed, and is currently marketing, a full line of software packages designed for salespersons, consultants, executives, and other mobile professionals. Traveling Software products are marketed through dealer/distributor and OEM channels.

The Business Manager Series is now being released for the new generation of lap-size portable computers. These products are the Traveling Appointment Manager, the Traveling Project Manager, the Traveling Sales Manager, the Traveling Expense Manager, and the Traveling Time Manager. All Traveling Software programs are carefully designed to make the best use of the features of these new computers.

These products are available on 5 1/4 and 3 1/2 inch diskettes, and can work with 8-, 16-, and 25-line displays. The Business Manager Series also works with many PC-DOS compatible desktop and transportable computers.

The lap-size portable computer market is the fastest growing segment of the computer industry. Traveling Software is positioning itself and its products to grow with the market. With highly marketable products and sound financial backing, Traveling Software is destined to be a leader in the competitive software marketplace.

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